

Reseller Corporate Profile

Company Name: Osnet Technologies Sdn Bhd

Company Background:

Osnet Technologies was founded in 2009 as a consulting-oriented value added reseller (VAR), became a reseller to fill the market need for network security, and is emphasizing service and support to differentiate itself from price-oriented competitors. We have one location, a 800 square foot office in a Cova Square located conveniently in PJ area. Osnet Technologies is a privately-held corporation owned in majority by its Founder and President, Oscar Tong. There are three part owners including two investors. Main management divisions are sales, marketing, technical, and administration. The only way we can hope to differentiate well is to define the vision of the company to be an information technology ally to our clients. We will not be able to compete in any effective way with the chains using boxes or products as appliances. We need to offer a real alliance that includes such intangibles as confidence, reliability, and knowing that somebody will be there to answer questions and help at the important times.

Years of Establishment: 2009 to Present (approximately 8 years)

Company HQ: Malaysia

Total Manpower: 50+

Annual Revenue: MYR 6+ million

Business Focus:

- IT hardware & software
- Intelligent Traffic Management
- Caching/Security Gateway solutions
- Network (wired/wifi) solutions
- Network Security
- Digital Signage and Point of Sale solutions
- Storage/Backup Recovery & Unified Communication
- Owned 18 Nationwide Support Centres for nationwide deployment and support for Manpower, Outsource, Call Center & NOC

Major Clientele:

- MacDonald restaurants
- Customers from Financial Service Institution, Education and Retail sectors.

Company Photo:

